Enhanced Labor Forecasting: ProfitSword + Hotel Effectiveness **Two-Way Integration**

THE FUTURE OF HOTEL LABOR FORECASTING

Hoteliers who utilize disjointed business intelligence and labor management solutions often experience inaccurate or out-of-date information. When the systems don't reliably share data, decision-makers don't see the full labor picture, resulting in unstructured or reactive scheduling and revenue loss.

The ProfitSword and Hotel Effectiveness two-way integration combines valuable data to allow for improved accuracy and overall efficiency by avoiding duplicate work. Real-time visibility into labor forecasts and actual spend enables operators to make timely labor decisions with confidence.



BENEFITS



Improve Labor Forecasting Accuracy

Consolidate diverse data into a normalized system, offering a comprehensive view of labor and occupancy forecasting. This enables strategic enhanced decision-making with a precise top-to-bottom line forecast.



360° View Through Integration

Enhanced labor forecasts and actuals data empower managers and executives to comprehensively analyze labor distribution across properties, time periods, and schedules, and enable informed resource allocation and optimization.



Automate Report Generation

Eliminate manual data entry and reporting by producing accurate and actionable reports that allow hoteliers the clarity to make proactive decisions based on up-to-date data.









Accurately Forecast and Manage Labor with an Integrated Solution

The integration between ProfitSword and Hotel Effectiveness ensures seamless data synchronization, eliminating discrepancies and enabling managers to access real-time labor spend and forecasts. This comprehensive view covers hourly, salaried, and contract labor positions, facilitating proactive and accurate forecasting and scheduling.

See the full picture with:

- > Forecasted & Budgeted Revenue Historical data from accounting systems
- > Scheduled & Forecasted Labor Labor plans that take into account business drivers
- > Actualized Labor Reconciled overnight and shared across reports
- > Timeclock Data Feed data from Hotel Effectiveness or another Time and Attendance solution

Forecasted vs. Actualized Labor Made Easy

 ProfitSword generates a labor forecast based on your specific business drivers

Primary Forecast | January 2023

Labor Hours

711

Name

Room Attendants

2. Hotel Effectiveness shares future schedules with ProfitSword

Scheduled

Rate

17.04 8,685

Amt

Labor Hours

510

Hotel Effectiveness shares actualized labor data with ProfitSword every night

Actuals as of Jan 4

Rate

19.74

Amt

2,738

Labor Hours

139



Labor Hours	Rate	Amt
63	-0.77	563

Here we see that this property is currently **63 Labor Hours** over the forecast. What action should they take to address this?

16.85 11,886

Amt

Rate

Summary Reports and Schedule Approvals in One Place

Date	Forecast Approval Status	Labor Standard Hours	Scheduled Hours
06/02/2023	Approved	118	139
06/03/2023	Approved	148	140
06/04/2023	In Progress	149	79
06/05/2023	In Progress	128	79

Over/Under Hours
+20
-8
-71
-49 ·

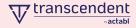
Shifts	Shifts	Shifts	Publish %
8	12	20	60.0
7	13	20	65.0
0	13	13	100.0
1	12	13	92.3

The team is scheduled to be under by **49 Labor Hours** on
June 5th. Operators may decide to hire additional staff or bring in contract labor to make up the difference.

Actabl combines business and labor intelligence with a comprehensive operations platform. Check out our other products:



- Mobile housekeeping operations
- · Messaging & task automation
- · Guest Request ticket queues



- Mobile engineering operations
- Preventative & corrective maintenance
- CapEx & asset planning



